# Celebrating 10 years of success



We hit a key milestone, by offering 25,000 mortgages in our first

#### **April** 2015

2015

Our buy-to-let products were the next to be introduced.



2018

#### February 2018

We launched TSB Mortgage Pro to improve broker support – initial offers are given within 15 minutes, and client cases can be accessed 24/7 from any device.

### January 2015

We launched our residential mortgages.

### **FT** ADVISER

Yes! We won the FT Adviser, Five Star Service Award in the mortgage provider category within the first year.

## 2016



#### March 2

More success follows when we're recognised as the fastest growing intermediary lender.

### December 2018

We introduced Rate Switch, our product transfer service.





#### November 2019

We removed the maximum number of storey restrictions for flats.

#### **March** 2020

Microsoft Teams is adopted to help maintain TSB visibility

#### September 2020

Our first-time buyer reversionary rate is introduced.

#### **March** 2019

2019

We increased income multiples from 4.5 to 4.75 and removed the 3.5x income cap for loans between £500K and £750K.

#### January 2020

2020

We made buy-to-let stress rate improvements.

#### **June** 2020

TSB is the first to adopt lender connectivity functionality through Xplan Mortgage.





## We're proud to celebrate 10 years of supporting brokers

What an incredible decade it's been.

The results speak for themselves: 87% of brokers trust us with their business, and 64% rank TSB in the top three lenders.

Here's to the next 10 years.



**FT** ADVISER

#### November 2024

Incredible! We scooped the FT Adviser, Five Star Award for the 5th year running in the mortgage provider category.